

NAYAN GOENKA

PRODUCT HEAD

SUMMARY

A seasoned and detail-oriented Product Manager successful at developing product road maps and leading cross-functional teams from prototype to release. Excels at project cost planning and iterative development. Excels at leading product strategy and business development using in-depth knowledge of market trends. Establishes clear objectives for team members and enforces deadlines to keep project on track.

SKILLS & ABILITIES

- Problem solving
- Communication skills
- Business Process Improvement
- Market Research
- Specifications creation
- Project cost planning
- Enterprise Technologies
- Agile Methodologies

PREVIOUS STINTS

- Finances and Accounts
- Business Development
- Inbound Marketing & Sales
- Customer Service
- Web-app Development

VITALS

Vipul Greens, Sector 48, Gurugram

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🌐 nayangoenka.me

EXPERIENCE

PRODUCT ENGINEER, TERAMATRIX TECHNOLOGIES, GURUGRAM

JULY 2015 - CURRENT

- Led the Engineering works for an entire new Product for Office Productivity and Digital Identity and Security Systems.
- Managed a team of up to 10 highly skilled Engineers with various specializations towards meeting a common goal.
- Developed and implemented complex Internet and Intranet applications on multiple platforms.
- Created company policies, technical procedures and standards for preserving the integrity and security of data, reports and access.
- Streamlined and enhanced the corporate accounting and operations system for Engineering Section.
- Consistently met deadlines and requirements for all production work orders.
- Managed creative projects from concept to completion while managing outside vendors and partners.
- Provided methodologies for object-oriented software development and efficient database design.
- Proposed technical feasibility solutions for new functional designs and suggested options for performance improvement of technical objects.

CEO, ENERGY TECHNOLABS, BENGALURU

AUGUST 2013 - DORMANT

- Founded an IT Solutions and Services Startup.
- Catered to Start-ups as well as MNCs for their Marketing Collateral and Web and App Development Requirements.
- Worked with Government institutions for Social Sector initiatives with our Products and Technical Support.
- Had Managed a team of up to 20 people.
- Managed more than 30 projects with budgets totaling \$500,000.
- Delivered "Swaraksha" Android App for the Maharashtra Highway Traffic Police Department for Emergency Services and "Thane Traffic App" Android App for Thane Police Department for Traffic Management and Emergency Services which is being endorsed by Shri Amitabh Bachchan.

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Learning Style



■ Visual ■ Auditory ■ Kinesthetic

Learning Communication Style



■ Cognitive ■ Affective
■ Reflective ■ Critical

Frontal Lobe



■ Psychological Capability
■ Planning Capability

Brain Combination



■ Left ■ Right

Quotient Distribution



■ IQ ■ EQ ■ AQ ■ CQ

EDUCATION

RCOEM, NAGPUR, BE – INFORMATION TECHNOLOGY

- Conducted a semester long workshop for batchmates and juniors to help them groom for a product ready environment while in college titled "Bridging the gap between knowledge and product".
- Published "ITBUZZ.CO – A Collaborative Academic Portal" at IFERP International Conference.

EXTRA CURRICULAR SKILLS

- Participated in All India Air Rifle Shooting (10m) event and Won Silver and Bronze Medal at State Level events
- Excels in Group Discussions, Debate and Public Speaking
- Excels in Negotiation techniques and CRM activities
- Excels in Presentations and Product Pitching
- Excels in Team Management and Team Building

KEY INTERESTS

- Finance and Economy
- World Politics
- Social Issues
- Non-profit public work
- Start-ups
- Travel and Food

SOCIAL PROFILES

